Early Warning Indicators for Asia

Naoyuki YOSHINO,
Director, FSA Institute, JFSA
Professor of Economics, Keio University

yoshino@econ.keio.ac.jp

Tomoya NAKAMURA, Research Fellow, FSA Institute, JFSA



Characteristics: Asian Countries

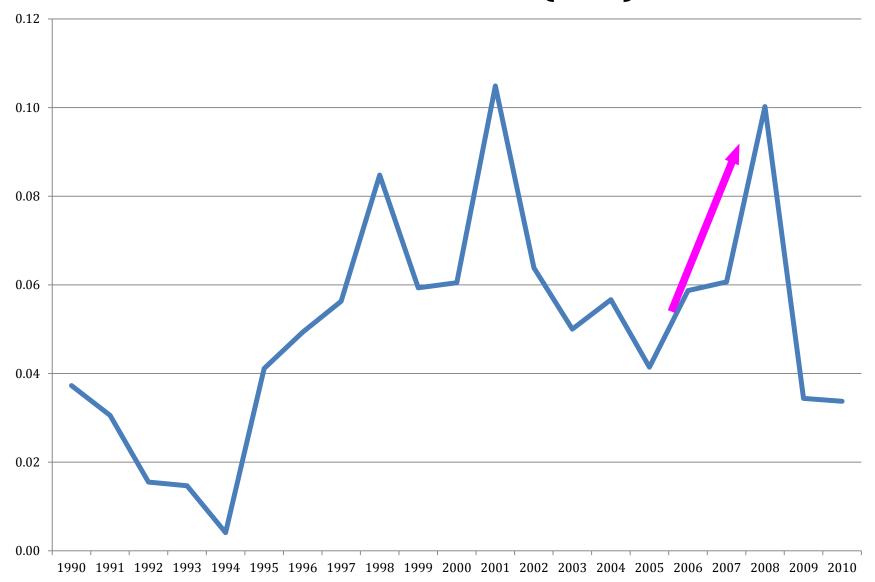
- 1, Bank-oriented financial system
- 2, Relatively stable banking system
- 3, small share of bond markets Needs for long term financing
- 4, Lack of long term investors such as pension funds and insurance companies
- 4, High percentage of Small & Medium Sized Enterprises (SME)
- 5, Large share or Micro Credit (Finance companies), Lack of venture capital

Bond Pensions Government **Bond Market** and Infrastructure Governmen **Insurance Finance Ordinary** Large **Companies** Banks FIs for SMEs **SMEs** S Micro credit Finance companies **Venture Venture Capital** business Hometown Investment Trust Funds

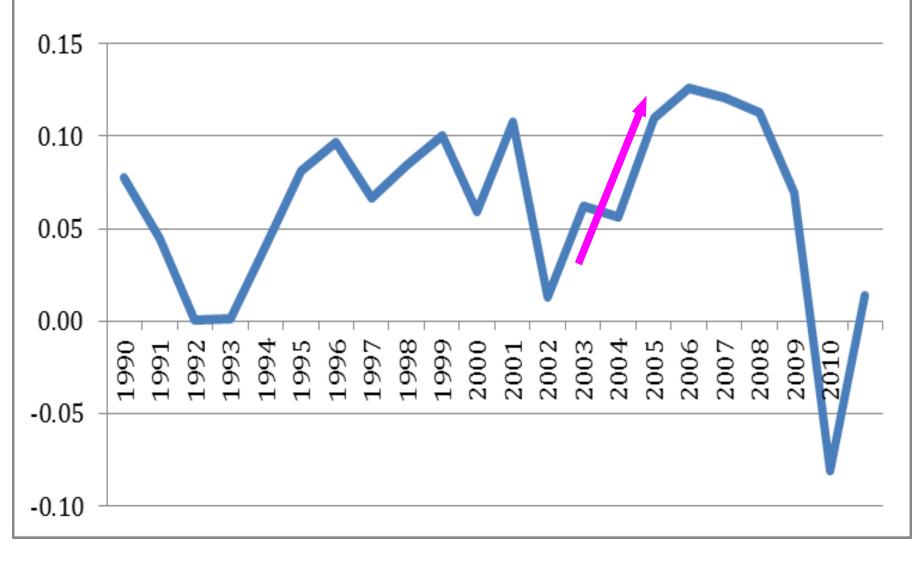
Structure of the paper

- 1, Easy monetary policy and Too much liquidity
- 2, Inconsistency between micro behavior of banks and aggregated macro behavior of banks
- 3, Early warning indicators for the bubble
- 4, Estimation of Banking Behavior Japan and USA
- 5, Supply of Risk capital
 Hometown Investment Trust Funds
- 6, Deposit Insurance

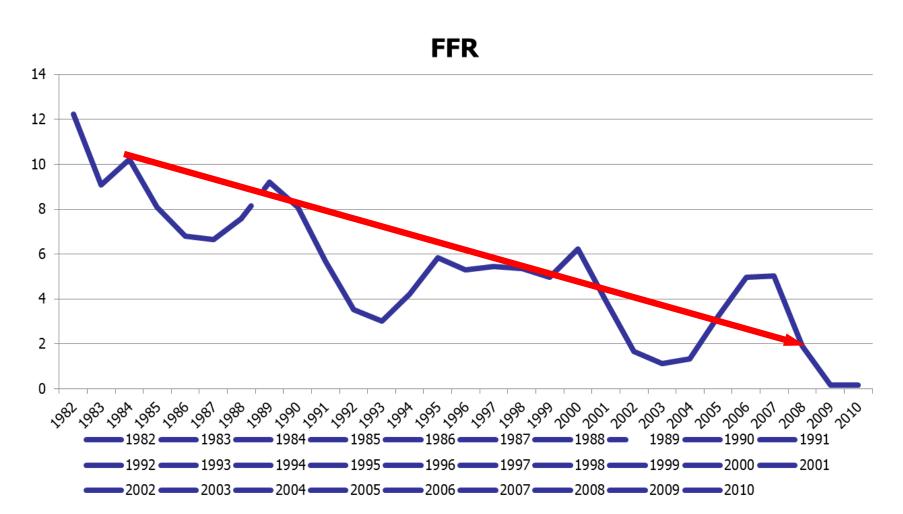
Growth rate of M2 (USA)



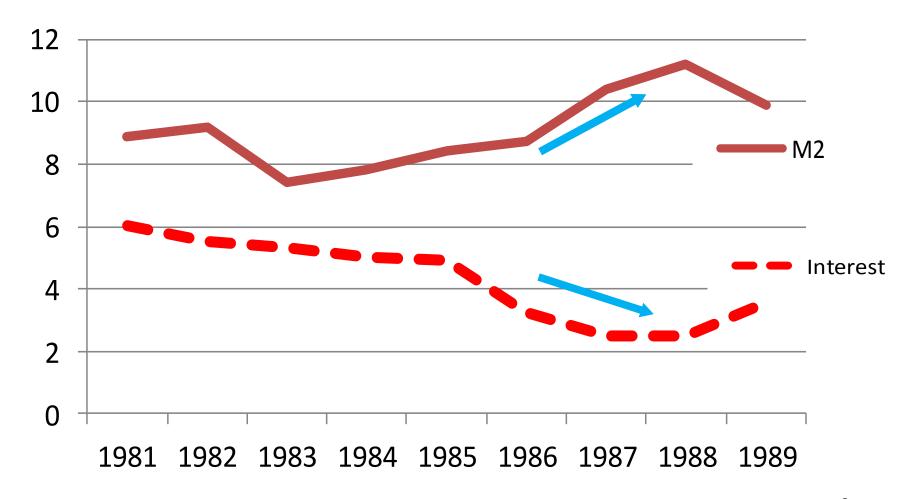




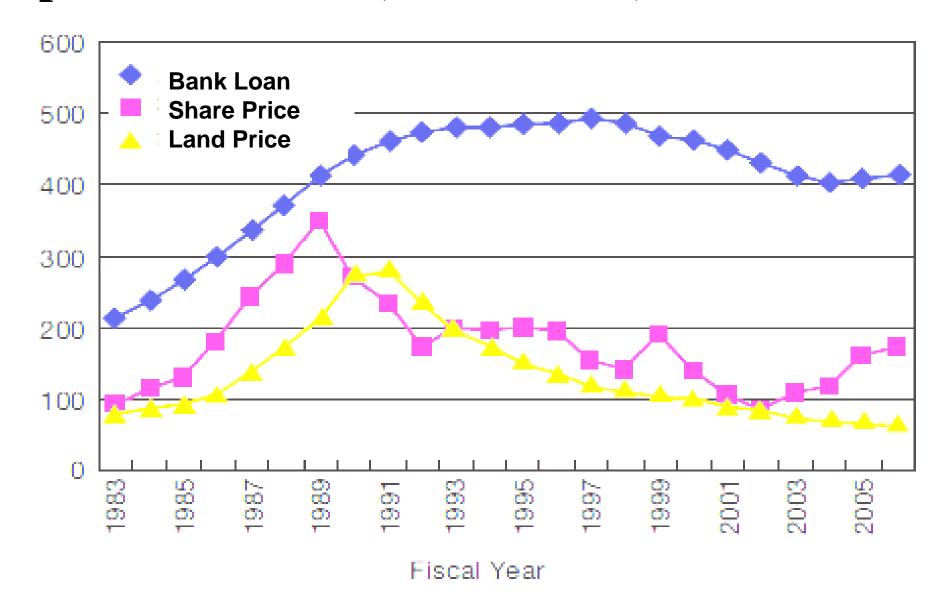
Interest Rate (FFR) (USA)



1. Ease Monetary Policy before the Bubble Interest Rate and Money Supply of Japan



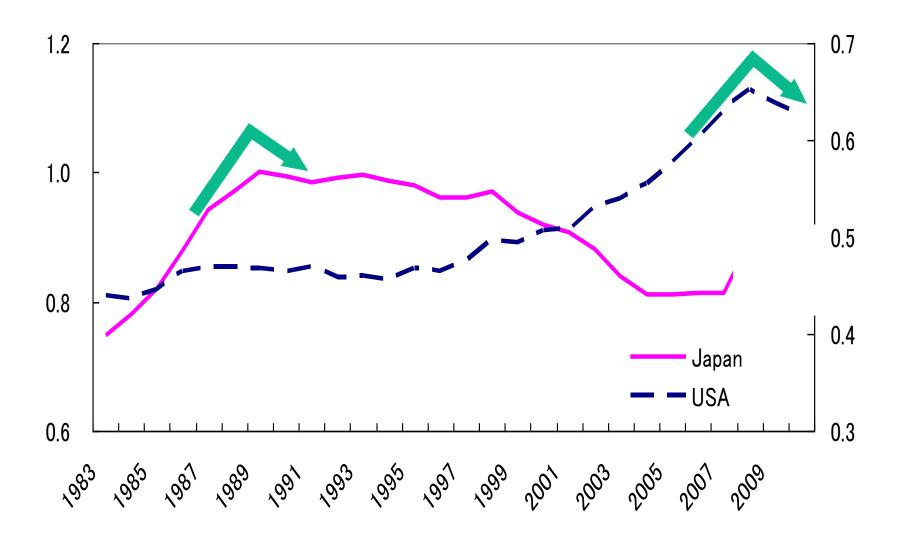
Japan: Share Price, Land Price, Bank Loans



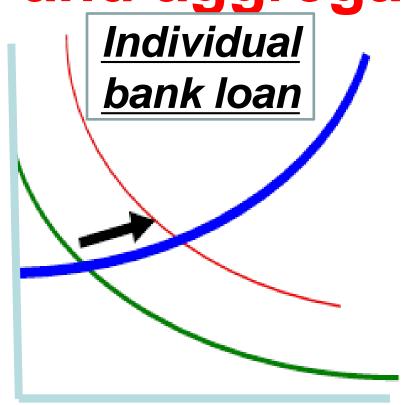
US bank Loans, stock price and land price

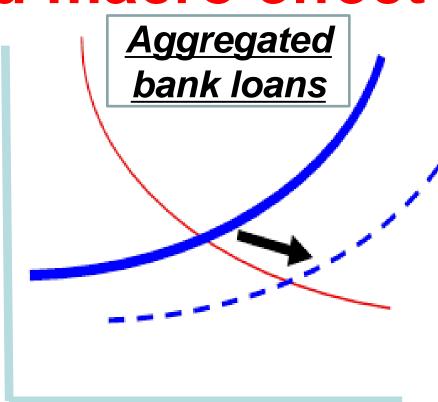


FBank Credit / GDP J Ratio



Micro behavior of bank and aggregated macro effect





<u>Japan's Bubble (1986 – 1990)</u>

U.S. Bubble (2002 – 2006)

<u>Japan's post bubble (1991 – 2001)</u>

U.S. post bubble (2007 – 2010)

- (1) Individual bank loan supply
 - (i) based on its own demand for loans
 - (ii) A bank expects future housing price based on lagged housing price

$$P_{H}^{e}(t)=f(P_{H}(t-1), P_{H}(t-2),...)$$

 $S_{H}(t)=S_{H}(P_{H}(t-1), P_{H}(t-2), P_{H}^{e}(t))$

(2) Housing price keeps on going up

$$\Delta P_{H} = \hbar \{D_{H}(Y,r,P_{H}(t),P_{H}^{e}(t))-S_{H}(P_{H}(t-1),P_{H}(t-2),P_{H}^{e}\}$$

- (3) All the banks increase their loan supply
- (4) Aggregate loans supply goes up $\{=\Sigma S_H(t)\}$
- (5) Housing price starts to fall

Bubble Indicators Bank based financial Market of Asia

(i)the ratio of banks' real estate-related loans to the loans of banks overall, In Japan, this ratio rose from 16% to 32.6%,

$$L_H > L_{total}$$

(ii) Comparison of the pace of growth in banks' real estate lending with the real economic growth rate,

$$\frac{\Delta L_H}{L_H} > \frac{\Delta Y}{Y}$$

(iii) The rise in the housing prices compared with the average income of workers

$$P_H > \alpha Y$$

Ratio of Real Estate Loans to Total Loans

GDP Y

$$Y = F(K, N, K_H) = K^{\alpha} N^{\beta} K_L^{\gamma}$$

K : bank loan supply (excluding real estate)

N : labor supply

- K_L : real estate loan supply

$$\frac{\Delta Y}{Y} = \alpha \left(\frac{\Delta K}{K}\right) + \beta \left(\frac{\Delta N}{N}\right) + \gamma \left(\frac{\Delta K_L}{K_L}\right)$$

GDP growth rate = bank loan supply + labor supply + real estate loan supply

Simple two period model

$$\max_{c_1,c_2,H} U(c_1,c_2,H) = \sum_{t=1}^{2} \beta^{t-1} u_t(c_t,H)$$
s.t.
$$u(c_t,H) = \ln c_t + \ln H$$

$$Y_2 = (1+g)Y_1$$

$$P_H^e(2) = (1+\theta)P_H(1)$$

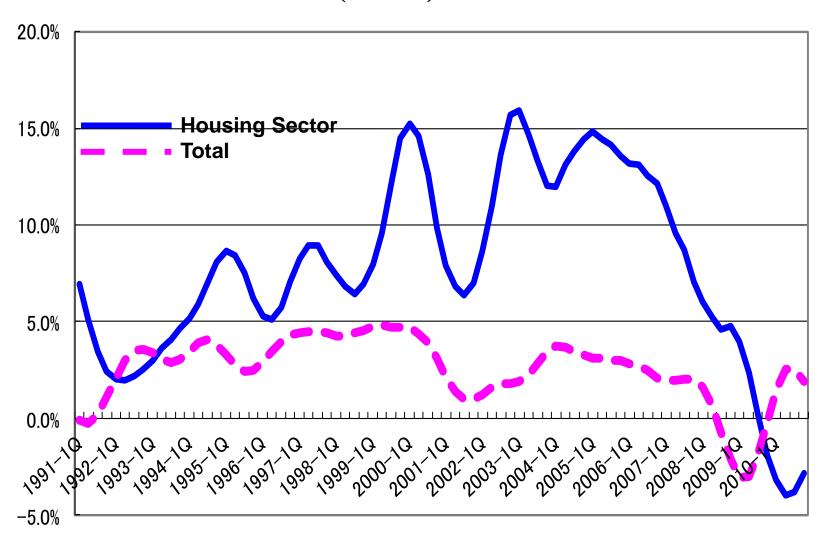
$$c_1 = P_H(1) \times H = Y_1 + L$$

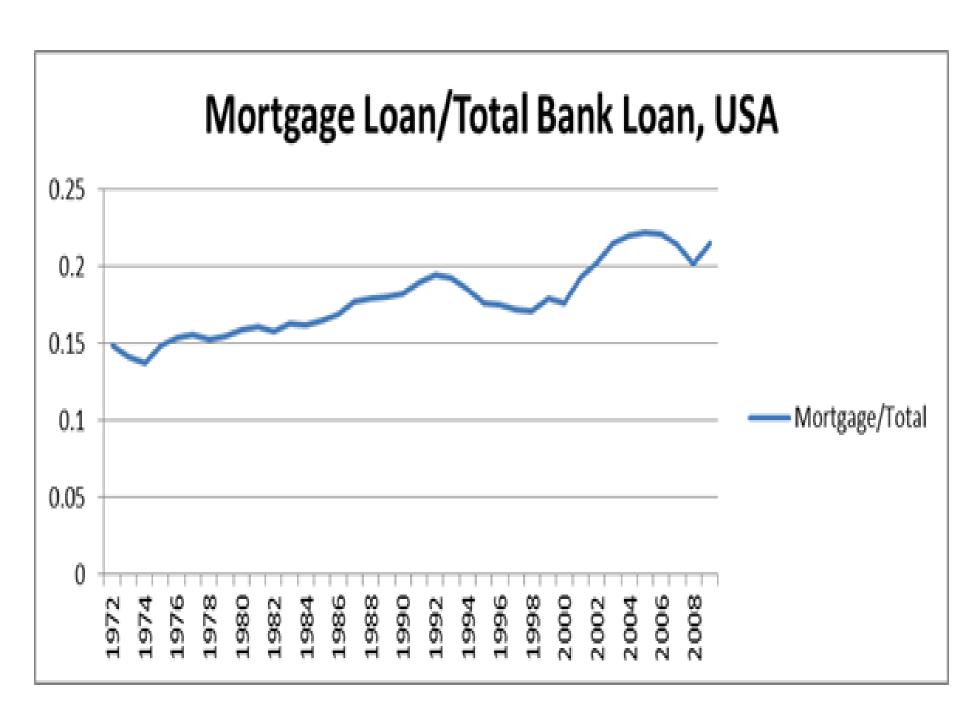
$$c_2 + (1+r)L = Y_2 + P_H^e(2) \times H$$

Housing price/Income ratio

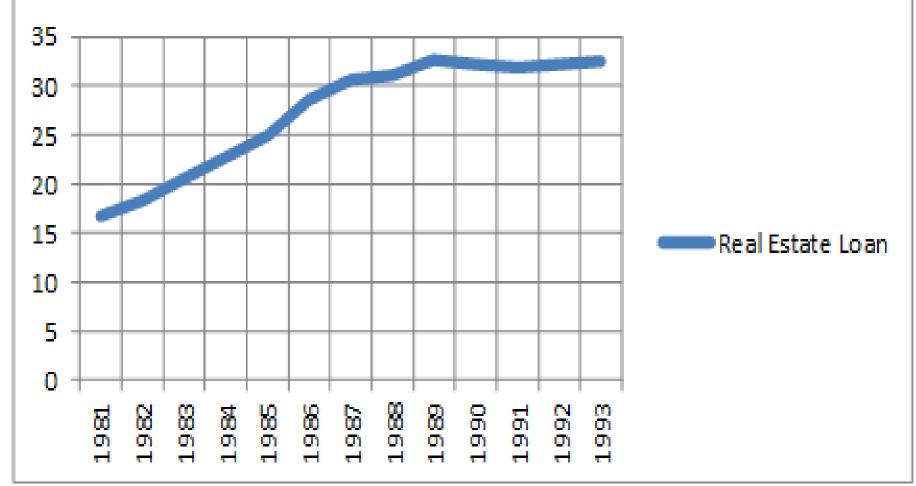
$$\frac{P_H(1)}{Y} = \frac{(1+r) + (1+g)}{r - \theta}$$

Growth Rate of Banking Loan to Housing Sector (USA)

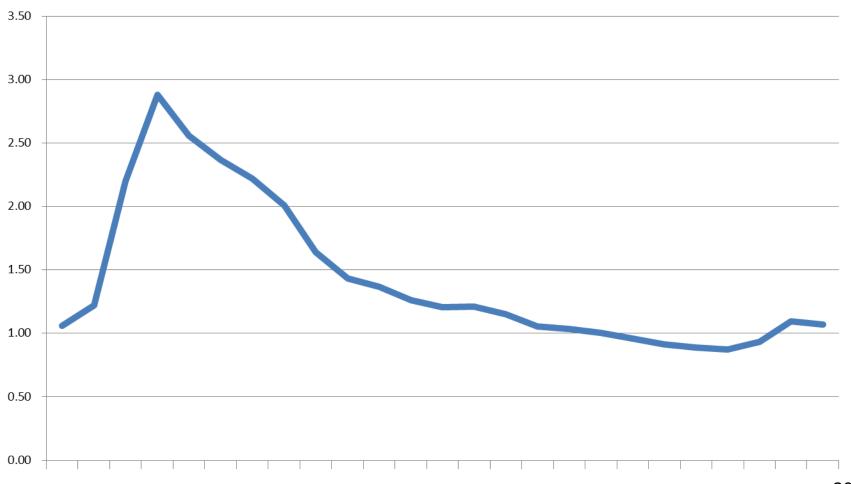






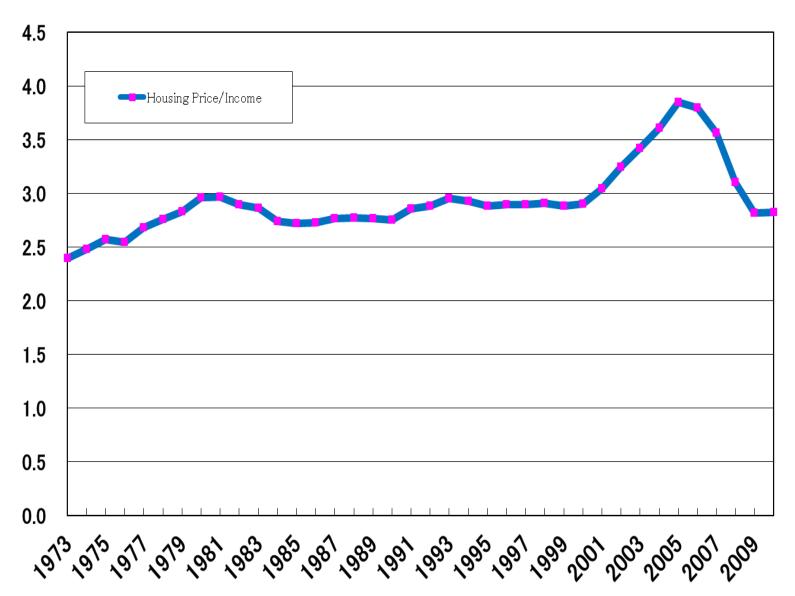


Japanese Housing Price/National Income



1985 1987 1989 1991 1993 1995 1997 1999 2001 2003 2005 2007 20099

US Housing Price/Income



| Table 1: Loan Supply Function f | | | |
|---|---------------------|---------------------|--|
| or Japanese Banks | Period I | Period II | |
| Notes: Figures in parenthesis are t-values. | (1982–1989) | (1990–1995) | |
| | Loans _{it} | Loans _{it} | |
| Deposits_it | 0.6 | 58 | |
| | (19. | 69) | |
| Market Share _{it} | 0.4 | 26 | |
| | (1.4 | 18) | |
| (Loan rate – Call Rate) | 16.298 | 21.351 | |
| | (2.611) | 3.028) | |
| $Call\ Rate_t$ | 8.564 | 6.755 | |
| | (2.568) | 2.904) | |
| BIS Ratio _{it} | 8.658 | | |
| | (-2.353) | | |
| $Competitors' Total Loans_{it-1}$ | 0.066 | 0.038 | |
| | (3.675) | (2.333) | |
| Land Price _t | 0.123 | −1.760 | |
| | (2.546) | -1.449) | |
| Constant | -36.302 | | |
| | (-0.874) | | |
| Adjusted R ² | 0.8 | 92 | |
| Hausman Statistic, CHI-SQUARE | 0.923 | | |
| P-Value | 0.8 | 20 | |

Bank Loan Supply

USA

| Difference Rate _t | 6.13E+08*** | | |
|--|--------------|------------|--|
| Loan Rate – FF Rate | (4.30) | | |
| FF Rate _t | -1.51E+06** | | |
| • | (-2.34) | | |
| Deposits _{it} | 0.28*** | | |
| | (3.52) | | |
| Competitors' Total Loans _{it} | -0.22*** | | |
| | (-4.53) | | |
| Housing Index $_t$ | 1.23E+06*** | | |
| S t | (4.69) | | |
| Constant | -1.99E+09*** | | |
| | (-4.31) | | |
| Number of Observations | 320 | | |
| Adjusted R2 | 0.5701 | 2 | |
| - | | <i>(</i>) | |

Typical Profit-Maximizing and Actual Loan Amounts

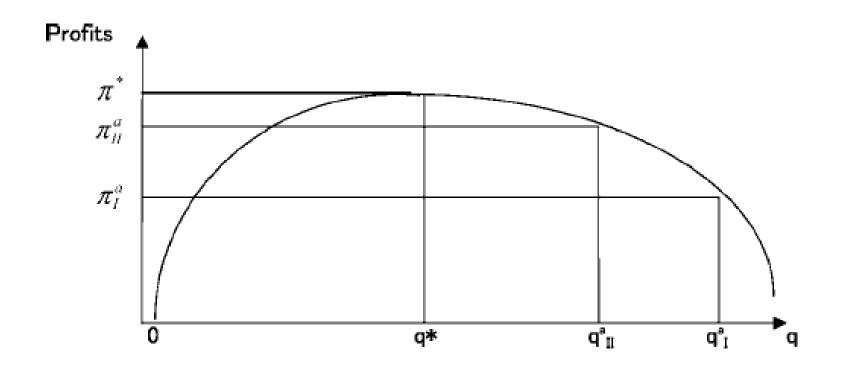
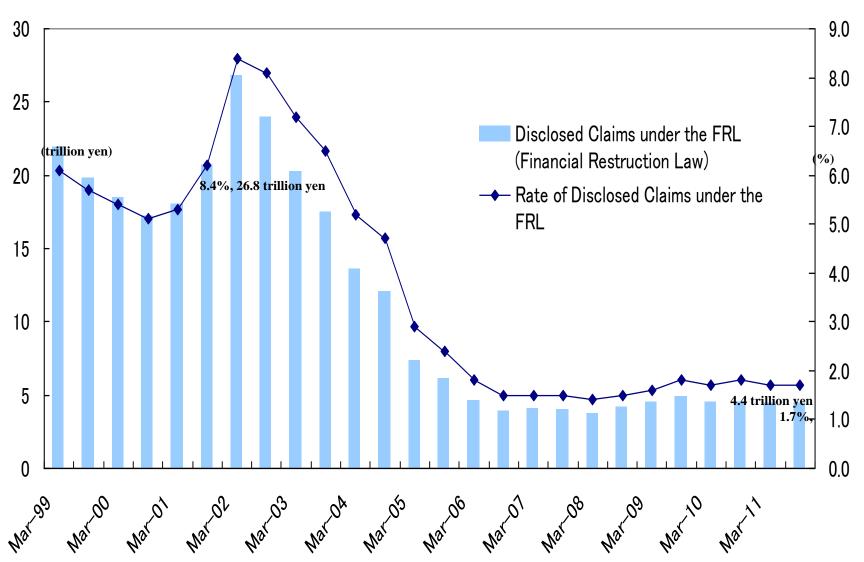


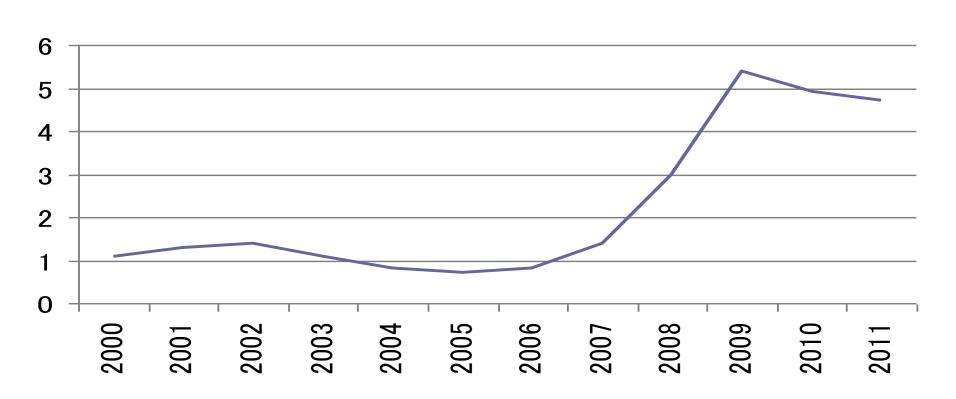
Figure 2. Actual profits (π_I^a, π_{II}^a) and maximum profits (π^*) .

Non-performing Loans in Japan

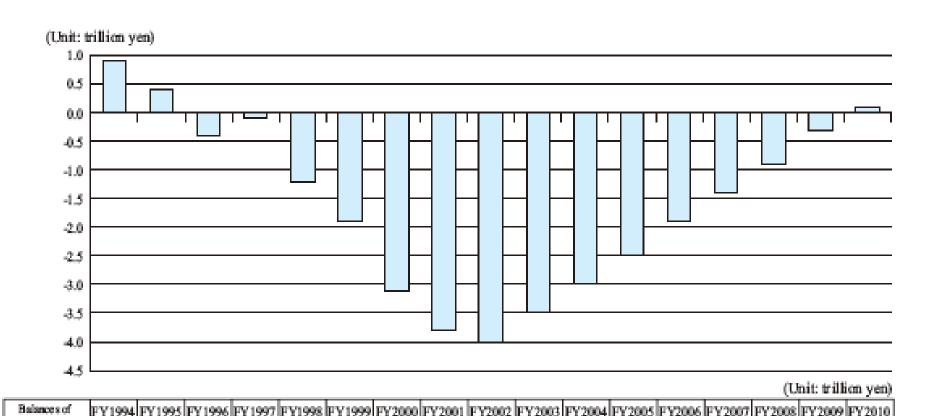


Non-performing Loans in US

Non-Performing Loans



Balance of Liability Reserves/Retained Loss Deposit Insurance



-3.8

-4.0

-3.1

-3.5

-3.0

25

-1.9

-0.1

-1.2

40.4

0.9

0.4

-0.3 0.1

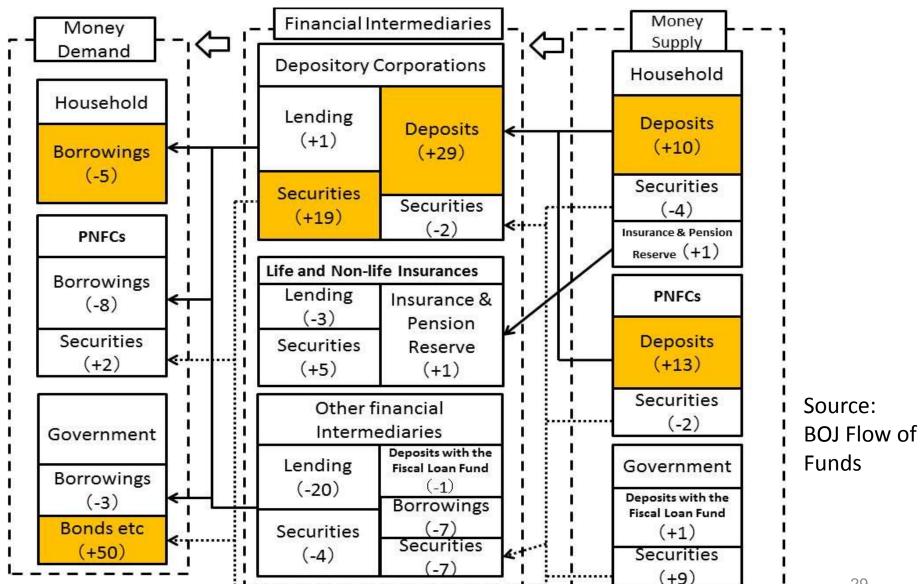
-0.9

Financial Assistance in the Resolution of Failed Financial (as of March 31, 2011).

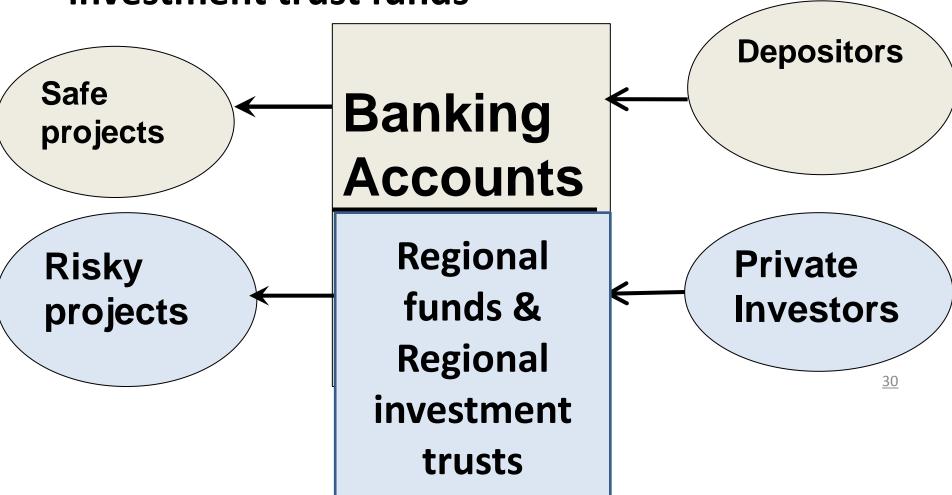
(Unit: billion yen)

| | (om. om | | | | | |
|-------------|-----------------|-----------------|-----------------|---------|-----------------|--|
| Fiscal year | Number of cases | Monetary grants | Asset purchases | Lending | Debt assumption | |
| 1992 | 2 | 20.0 | _ | 8.0 | _ | |
| 1993 | 2 | 45.9 | _ | _ | _ | |
| 1994 | 2 | 42.5 | _ | _ | _ | |
| 1995 | 3 | 600.8 | _ | _ | _ | |
| 1996 | 6 | 1,315.8 | 90.0 | _ | _ | |
| 1997 | 7 | 152.4 | 239.1 | _ | 4.0 | |
| 1998 | 30 | 2,674.1 | 2,681.5 | _ | _ | |
| 1999 | 20 | 4,637.4 | 1,304.4 | _ | _ | |
| 2000 | 20 | 5,154.6 | 850.1 | _ | _ | |
| 2001 | 37 | 1,639.4 | 406.4 | _ | _ | |
| 2002 | 51 | 2,325.5 | 794.9 | - | _ | |
| 2003 | 0 | _ | _ | _ | _ | |
| 2004 | 0 | _ | _ | _ | _ | |
| 2005 | 0 | _ | _ | _ | _ | |
| 2006 | 0 | _ | _ | _ | _ | |
| 2007 | 0 | - | _ | _ | _ | |
| 2008 | 1 | 256.3 | 1.7 | _ | _ | |
| 2009 | 0 | _ | _ | _ | _ | |
| 2010 | 0 | _ | _ | _ | _ | |
| Total | 181 | 18,864.8 | 6,368.0 | 8.0 | 4.0 | |

Recent Money Flow of Japan



Investment funding provision to higher risk projects through banks' OTC selling of regional investment trust funds







Examples of Hometown Trust Funds by Internet in Japan; E-fund 1, Solar Power Panel

- 2, Japanese Sake (=Japanese wine) producers' fund
- 3, Fishing Boat fund
- 4, SME---Shark fin, Seaweed
- 5, Wind Power Generator fund
- 6, Green Finance

Donation and Investment to community











Japanese wine (Japanese Sake) Fund



Investors Large Projects and Professional Investors

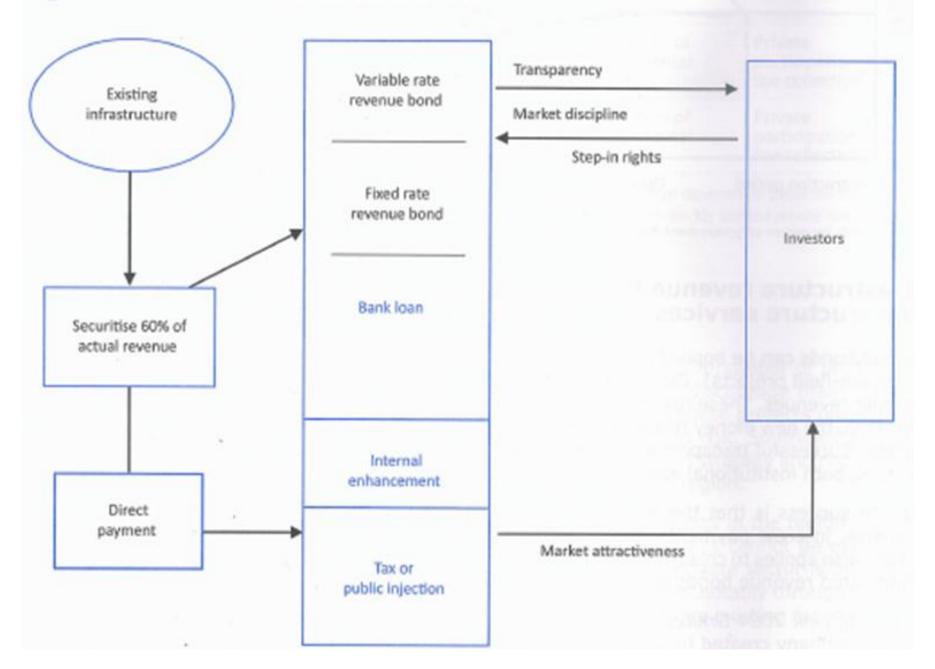
Pension Funds
Insurance companies
Mutual Funds

Community Type Infrastructure

Wind power Generator Funds Japanese Wine Fund

SME finance

Figure 6.3. Revenue bond schemes in Asia



Reference

- (1) US-Japan's Common features and Early Warning Indicators of Households
- Naoyuki YOSHINO (Keio University), Yuko KAWAMOTO (Waseda university), Makoto TSURUSAWA (Mizuho Bank, Waseda University), FP association of Japan, 2011. Sepember. in Japanese
- (2) Revankar N. and Yoshino, N., (2008) "An Empirical Analysis of Japanese Banking Behavior in a Period of Financial Instability,", *Keio Economic Studies*, 2008.
- (3) Yoshino, N. "Global Financial Crisis and Policy Issues in Japan, Managing Economic Crisis in Asia, East Asian Institute, Singapore, 2010.
- (4) Yoshino, N. "Global imbalances and the development of capital flows among Asian countries", *OECD Journal, Financial Market Trends*, 2012, Volume 2012/1.
- (5) Yoshino, N. and Kaji, S, *Hometown Investment Trust Funds*, Springer, March, 2013
- (6) Yoshino, N., Nakamura, T. and Sakai, Y. (2013) "Competition and Innovation for Smart and Creative Society," forthcoming in <u>Competition</u> and <u>Innovation for Smart and Creative Society</u>, Sang Chul Park, edition, Springer.