Overview of Financial Results of Major Life Insurance Companies as of September 30, 2020

I. Profit (non-consolidated)

- Premium and other income decreased significantly from the same period of the previous year, primarily due to a decrease in single premium insurance denominated in foreign currency because of declining foreign interest rates and restrictions on sales activities associated with the impact of COVID-19.
- Net income increased from the same period of the previous year, owing to an increase in core business profits mainly due to a decrease in agency fees associated with a decrease in sales volume, and an increase in net capital losses mainly due to sales of securities associated with bond switching.

(Unit: 100 million yen)

| | Six months ended Sep. 30, 2018 | Six months ended Sep. 30, 2019 | Six months ended Sep. 30, 2020 | Compared with the same period of the previous year |
|---------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---|
| Premium and other income | 151,284 | 145,317 | 125,514 | (19,803) |
| Core business profits | 19,323 | 18,142 | 19,065 | 922 |
| Net capital gains/(losses) | (2,002) | (4,099) | (608) | 3,490 |
| Non-recurring income/(losses) | (2,579) | (2,702) | (5,239) | (2,536) |
| Net extraordinary profits/(losses) | (3,219) | (869) | (1,790) | (920) |
| Net income | 7,910 | 7,084 | 8,042 | 958 |

II. Soundness (non-consolidated)

_

The solvency margin ratio increased by 26.8 points from the previous year, attributable mainly to an increase of unrealized gains on available-for-sale securities due to recovery in stock prices and the reserves treated as regulatory capital.

| (Unit: %) |
|-----------|
|-----------|

| | Fiscal year | Fiscal year | Six months | Compared with |
|-----------------------|-------------|-------------|------------|----------------|
| | ended Mar. | ended Mar. | ended Sep. | the end of the |
| | 31, 2019 | 31, 2020 | 30, 2020 | previous year |
| Solvency margin ratio | 990.6 | 994.5 | 1021.3 | 26.8Pt |

Note: Figures represent the total of 19 life insurance companies (Nippon, Dai-ichi, Meiji Yasuda, Sumitomo, Taiyo, Daido, Fukoku, Taiju, Asahi, Sony, Gibraltar, AXA, Aflac, MetLife, Tokio Marine & Nichido, Dai-ichi Frontier, Mitsui Sumitomo Primary, Prudential and Japan Post).