Table 4 Transition of Valuation for Real Estate Collateral (Value Available for Sale) and Sales Value (According to Census Figures from Questionnaire to All Banks)

| Majo | r R | anl | ke | (7) |
|--------|------|-----|-----|------------------|
| Iviaje | ע וו | an | rs. | $(\prime\prime)$ |

(100 million yen, rounded off to the nearest 100 million yen)

| March-13 | March-14 | March-15 | March-16 | March-17 | March-18 | March-19 | March-20 | March-21 | March-22 |
|----------|-----------------------|---------------------------------------|---|---|---|---|---|---|---|
| 1,724 | 1,447 | 1,613 | 1,236 | 1,015 | 660 | 533 | 508 | 477 | 406 |
| 1,240 | 1,097 | 1,129 | 833 | 651 | 406 | 361 | 300 | 289 | 224 |
| 484 | 350 | 484 | 404 | 364 | 254 | 173 | 208 | 188 | 182 |
| 139.0 | 131.9 | 142.9 | 148.5 | 155.9 | 162.5 | 147.9 | 169.3 | 165.2 | 181.2 |
| - | 1,724 1,240 484 | 1,724 1,447 1,240 1,097 484 350 | 1,724 1,447 1,613 1,240 1,097 1,129 484 350 484 | 1,724 1,447 1,613 1,236 1,240 1,097 1,129 833 484 350 484 404 | 1,724 1,447 1,613 1,236 1,015 1,240 1,097 1,129 833 651 484 350 484 404 364 | 1,724 1,447 1,613 1,236 1,015 660 1,240 1,097 1,129 833 651 406 484 350 484 404 364 254 | 1,724 1,447 1,613 1,236 1,015 660 533 1,240 1,097 1,129 833 651 406 361 484 350 484 404 364 254 173 | 1,724 1,447 1,613 1,236 1,015 660 533 508 1,240 1,097 1,129 833 651 406 361 300 484 350 484 404 364 254 173 208 | 1,724 1,447 1,613 1,236 1,015 660 533 508 477 1,240 1,097 1,129 833 651 406 361 300 289 484 350 484 404 364 254 173 208 188 |

Regional Banks (100)

| | March-13 | March-14 | March-15 | March-16 | March-17 | March-18 | March-19 | March-20 | March-21 | March-22 |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Sales Value [A] | 2,959 | 2,780 | 2,339 | 2,266 | 1,953 | 1,677 | 1,336 | 1,530 | 1,402 | 1,416 |
| Valuation for collateral right before sale (Value Available for Sale) [B] | 2,165 | 1,864 | 1,433 | 1,228 | 1,055 | 878 | 721 | 828 | 801 | 802 |
| A-B | 793 | 916 | 906 | 1,039 | 898 | 799 | 615 | 702 | 602 | 613 |
| A/B (%) | 136.6 | 149.1 | 163.2 | 184.6 | 185.1 | 190.9 | 185.2 | 184.8 | 175.2 | 176.5 |

All Banks (109)

| | March-13 | March-14 | March-15 | March-16 | March-17 | March-18 | March-19 | March-20 | March-21 | March-22 |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Sales Value [A] | 5,340 | 6,474 | 5,955 | 3,514 | 2,972 | 2,347 | 1,869 | 2,065 | 1,891 | 1,856 |
| Valuation for collateral right before sale (Value Available for Sale) [B] | 3,925 | 4,687 | 3,983 | 2,069 | 1,709 | 1,291 | 1,082 | 1,149 | 1,097 | 1,052 |
| A-B | 1,414 | 1,787 | 1,971 | 1,446 | 1,263 | 1,057 | 787 | 916 | 794 | 804 |
| A/B (%) | 136.0 | 138.1 | 149.5 | 169.9 | 173.9 | 181.8 | 172.8 | 179.7 | 172.4 | 176.4 |

Note: 1. "Major Banks" consists of City Banks and Trust Banks.

^{2. &}quot;Regional Banks" includes Saitama Resona Bank.

^{3.} Figures for "All Banks" are composed of City Banks, former Long-term Credit Banks (including Shinsei Bank and Aozora Bank),

^{4.} Figures in parentheses refer to the number of financial institutions targeted as of March-22.