Corporate Governance in China: Some Experiences and Lessons

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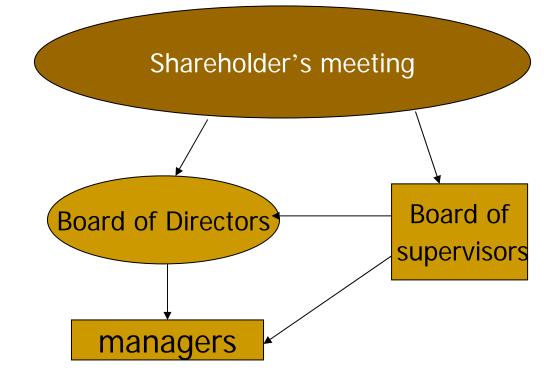
Will the Corporate Governance Converge?

- Henry Hansmann and Reinier Kraakman, The End of History for Corporate Law, 89 Geo. L.J. 439(2001).
- The Manager-Oriented Model:1930-1960 U.S.
- The Labor-Oriented Model: Germany
- The State-Oriented Model: Japan
- Stakeholder Models: Company Social Responsibilities?

The Shareholder-Oriented Model

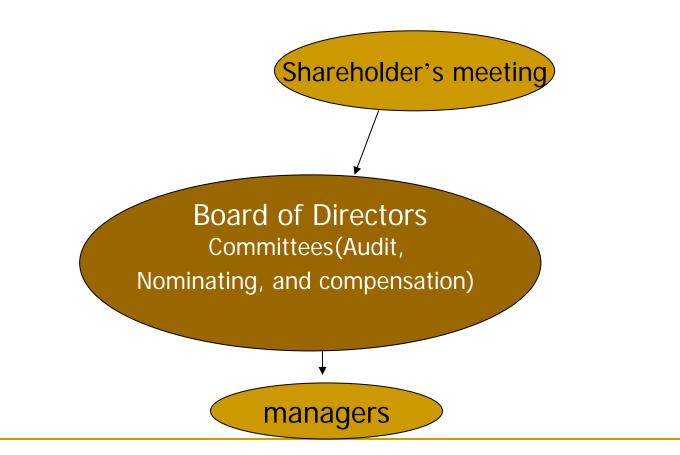
Corporate Governance: Difference and Convergence

Chinese Corporate Governance Model (in the book)



The US Corporate Governance Model

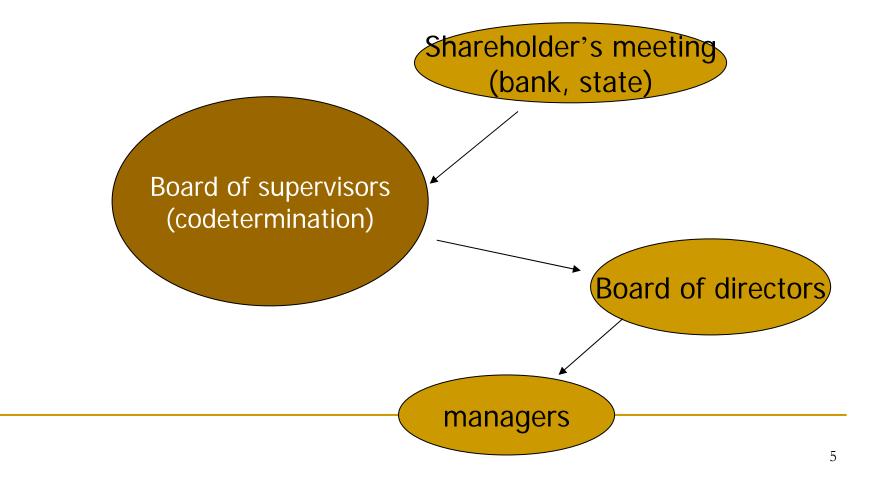
One Board



4

German Corporate Governance Model

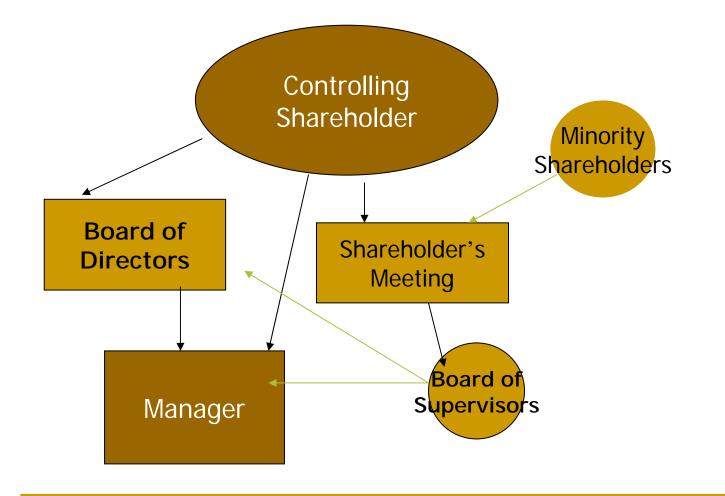
Two-tier Board



Choose of the Models

- Ownership Structure
- Dispersed Ownership Structure
 - Manager control
 - Earnings management (Enron, WorldCom)
 - Protection of minority shareholders
- Concentrated Ownership Structure
 - Controlling shareholders
 - □ Appropriation of private benefits of control (Parmalat)
 - Concerns for creditors

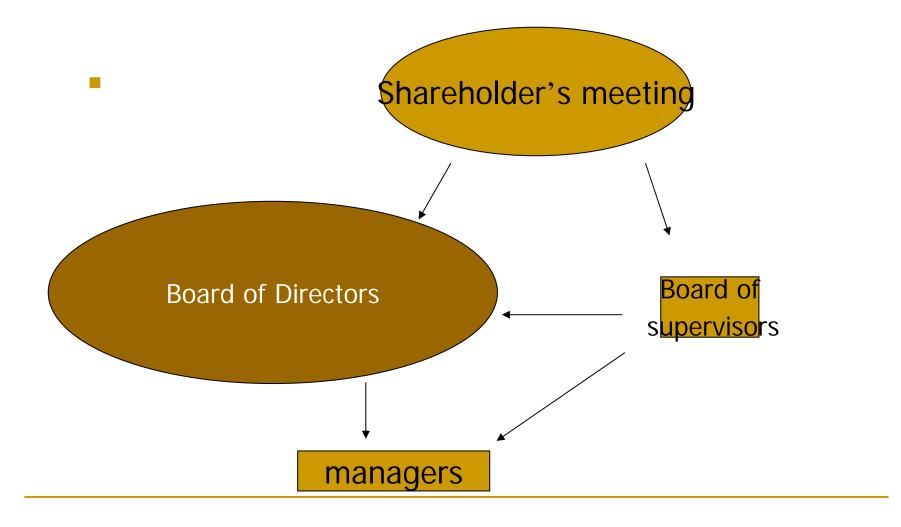
China: Concentrated Ownership + Controlling Insiders (M or BOD)



China's Experience 1:

- Board of Supervisors 监事会
- To check the financial affairs of the company
 To monitor the Board of Directors and Managers
 To convene or propose the S/H Meeting
 To get involved in the S/H derivative suit

 Relationship between Board of Directors and Board of Supervisors Chinese Corporate Governance (in practice)



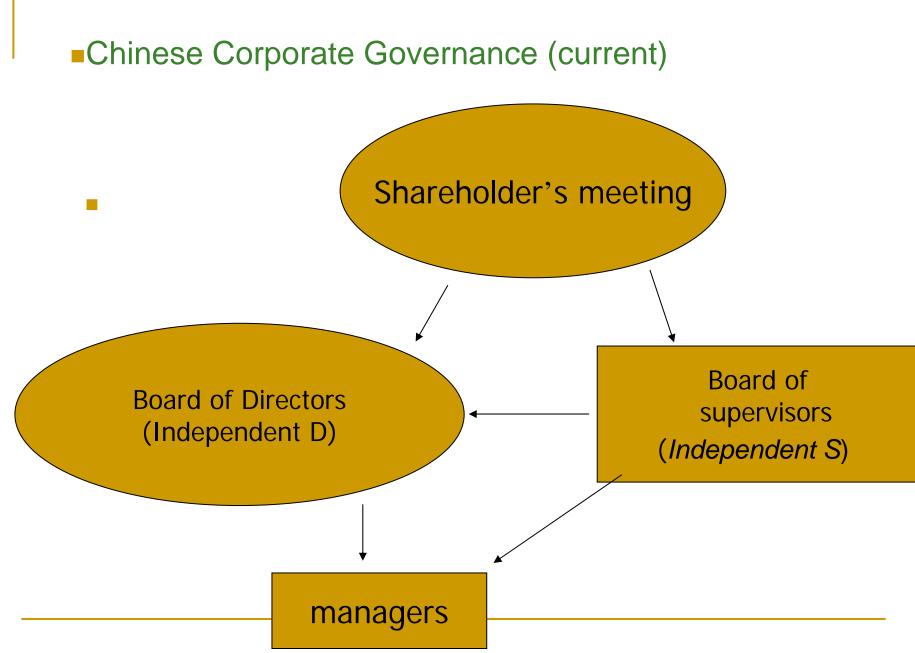
China's Experience 2: Independent Director 独立董事

- Problems of Corporate Governance in China:
- State owned majority shares in many listed companies.
 - the representatives of state have not been monitored carefully (insider control)
- Private companies: controlling shareholders exploit small shareholders (dominative shareholders)
- Results for many listed companies: local governments /their representatives or private large controlling S/Hs take advantage of the small shareholders dispersed in the whole country, as well as the nationwide banks as the major creditors.
 - But, Market Won Gree 格力 (Electric Appliances) Board Bid (May 25th, 2012)
 - Mighty & Entrenched Management?

Independent Director in China

- Statute of Independent Director is in the legislative process by state Council (required by CL Art.123).
- Guidance Opinion on the Establishment of an Independent Director System in Listed Companies, by China Securities Regulatory Commission (2001, CSRC).
- The end is to make independent directors become the "supervisor" on behalf of the CSRC?

 Donald C. Clarke, The Independent Director in Chinese Corporate Governance, 31 Del. J. Corp. L. 125 (2006).



Independent Directors in a dilemma

- Capacity & Experience
- Restraints
- Information Asymmetry
- Relationship
- Incentives ?
- Interest Group or Privilege?
- Listed Com.:2314
- ID position: 7595
- ID: 5593; 1: 1.36 (end of 2011)

- Obligation
- Liabilities /
- Shortage of independent director candidates, especially for the small and risky listed companies on the ChiNext
- Professors & Researchers (40%)
- Lawyers & Accountants
- Retired government officials