

Towards Enhanced Market Integrity -Direction of SESC and Role of Market Participants-

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 Changes in Market Environments
 Trends in Market Misconducts
 Measures for Market Integrity and Direction of SESC



1. Changes in Market Environments



Global financial crisis

Subprime loan problems
Lehman shocks
Credit crunch
Decline of stock prices
Solvency of banks
Regulatory responses; G7, G20, FSB ...



<u>Risks of market misconducts</u>

1. Market abuse under financial turmoil

- Spreading rumors
- Price manipulation
- Insider tradings
- 2. Misconducts under downturn of real economy
- Deferring losses, false disclosures
- Price manipulation and suspicious financing to maintain listing at stock exchanges



Solvency issues of securities firms

 Losses in securitization business and principal financing
 Losses in proprietary trading

Decline of broking fees



2. Trends in Market Misconducts

Hitotsubashi Executive Program (April 2010)



Conventional misconducts

 Insider trading, market manipulation, false disclosures and other abuses Misconducts in secondary markets Simple, plain vanilla **Domestic** Limited participation of players (securities brokers and investors)



<u>Recent trends</u>

- Larger in scale: losses, manipulations
- More complex: financial products and schemes
- Wider participation of various players: investors, funds, law firms, audit firms, stock exchanges
- Cross border: bilateral and multilateral
- Interrelation between corporate financing in primary markets and misconducts in secondary markets
- Abuse of net trading
- M&A, TOB, MBO related



Abuse of primary markets

Suspicious or questionable, but not illegal, financing in primary markets, including
New shares allocated to SPVs in OFCs
Private placement of shares and CBs
MSCB
Links to misconducts in secondary markets



<u>Abuse of listed companies;</u> <u>Corporate vehicles for funding</u>

- Listed at new markets; Mothers, JASDAQ..
- Non-performing business and losses
- Difficult to get financing from banks
- Allocation of new shares to third parties, including suspicious SPVs or funds overseas
- Management changes; links to underground economies
- Corporate vehicles solely for funding from markets



<u>Issues for abuse of financing</u> in primary markets

- Dilution; losses to existing shareholders
- Transfer of management or ownership
- Absence of effective corporate governance
- Unlawful conducts
- Market misconducts; price manipulation, spreading false rumors, insider dealings, false disclosures...



<u>Increasing abuse of financing</u>

<u>in primary markets</u>

- Global financial turmoil and tightened credit conditions
- Drop of stock prices and risks of delisting
- Increased suspicious financing around 2Q, 3Q, and 4Q FY2008
 - In addition to new companies listed at new markets, established companies at TSE 1 and 2 section involved
- Financial institutions enhancing capital base



<u>Regulatory responses to abuse of</u> financing in primary markets

- 1. FSA
 - New disclosure rules on financing (Dec 09)
- 2. Stock Exchanges
- New listing and disclosure requirements (Aug. 09)
- 3. SESC
- Enhanced surveillance on financing
- Collaboraion with FSA and Stock Exchanges



Cross border trading

Increasing use of cross border transactions in market misconducts;
-- anonymity of beneficial owners
-- difficulty for tracing by authorities
Abuse of offshore financial centers: Hong Kong, Cayman, BVI ...
Abuse of offshore corporate vehicles

• Abuse of private banking overseas



<u>Increasing cases of</u> insider tradings

- Efficiency of Civil Monetary Penalty System
- Weakness of internal control on confidential information among firms
- Abuse of insider information by outside parties;
 - business partners
 - mass media and journalists
 - printing company
 - accountant
 - lawyer
 - investment banks
- Increase of cases relating to TOB



Issues of disclosures

Pressures to external auditors

SESC, FSA
Market participants
Clients

External audit is getting more stringent

Correction of financial statements in previous years
Delay in submission of financial statements
Resignation or change of external auditors



3. Measures for Market Integrity and Direction of SESC



<u>New Policy Statement of SESC</u> (Sep 2007) (1)

- <u>Timely and comprehensive oversight with more</u> <u>strategic focus;</u>
 - Best-mixed combination of tools of
 - oversight
 - Proactive oversight for potential
 - risks and misconducts
 - Enhanced cooperation with SROs and overseas regulators





- <u>Outreach to stakeholders for market</u> integrity
 - To enhance self regulatory functions by SROs
 - To encourage self discipline among market participants
 - Enhanced dialogues and communication with market participants



<u>Policy focus (1);</u>
<u>Comprehensive oversight</u>
both primary and secondary markets
suspicious but not illegal transactions
backgrounds behind individual cases

and market developments



Policy Focus (2); <u>Administrative monetary penalty system</u> Introduced in 2005 • Efficient and quick response • Review of the current system -- scope -- level of penalty



<u>Policy Focus (3);</u> <u>Implementation of FIEL</u>

Expanded scope of regulated entities for inspection, including funds
Revision of Inspection Manual (Sep 07)
More risk based approach; focus on internal-control/ governance of regulated entities



Policy focus (4); Enhanced cooperation with SROs • Examination of member firms Listing examination Surveillance of listed stocks **Rule making Outreach to members**



Policy Focus (5); Cooperation with overseas regulators Information exchange - transactions - investors - brokers and regulated entities, including their staff - SPVs ... Enforcement



Focus under the current financial crisis (1) 1. Risks of market misconducts

- Abuse of financing in primary markets
- Insider dealings to avoid losses
- False disclosures to defer losses
- 2. Enhanced oversight of new/non-regulated products and markets
 - CDS and OTC derivatives
 - DMA, Dark pools ...



Focus under the current financial crisis (2)

 Solvency of investment banks and securities brokers; more risk based approach of examination (credit risk, liquidity risks, market risks...)
 Oversight of rating companies and establishing examination approach
 Enhanced cooperation with selfregulatory organizations (SROs)



Collaboration with stakeholders

- Market integrity cannot not be ensured only by regulators/supervisors
- Collaboration between regulators and other stakeholders for market integrity is essential.
 Enhancing discipline among stakeholders for their respective role for market integrity by

 supervisory oversight; off-site and on-site
 enhanced dialogue
 enhanced outreach



<u>Outreach to stakeholders for</u> market integrity

- Securities firms and financial institutions
- Lawyers
- Accountants
- Listed companies
- Professional gate keepers (tax accountants..)
- Media
- Investors education and etc.



Thank You

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http://www.fsa.go.jp/sesc/index.htm